

# Creating mutual value through negotiation. An introduction to basic negotiation tools

**Andrea Budano**

*Member and co-founder of Thinkinlaw* LLC



NOVEMBER

7

2019

3PM

*Info: [tinyurl.com/y3u426lj](https://tinyurl.com/y3u426lj)*

**GSSI Main Lecture Hall**  
Viale F. Crispi, 7 - L'Aquila